CADC 2018

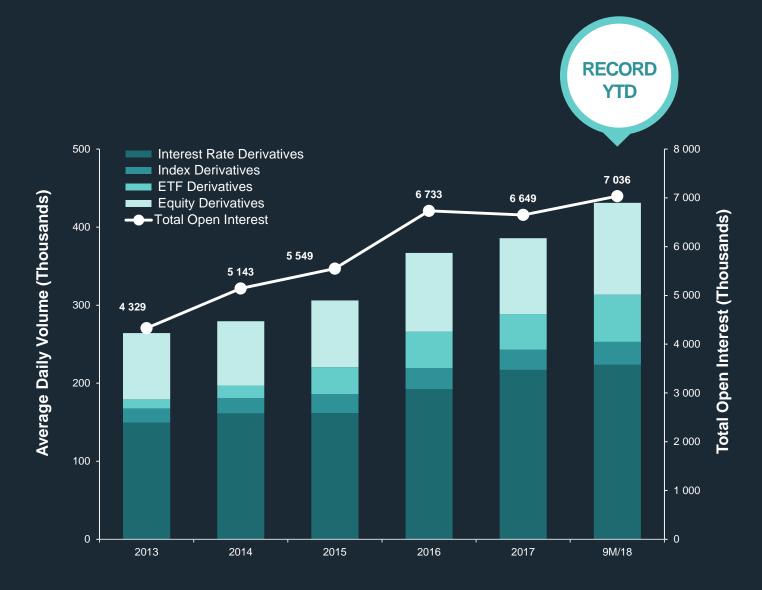
LUC FORTIN

PRESIDENT & CEO, MONTREAL EXCHANGE & GLOBAL HEAD OF TRADING



MX continues to deliver strong growth in volumes

9% CAGR in ADV contracts traded (2007 – 2017)





Record year for derivatives 17 records in 2018



3

Capture growth opportunities in Derivatives by...

Liquidity Ratios

\$ Value Traded of the Futures divided by the \$ Value Traded in the Cash Market

10-year Government Bond Futures:



Taking Canada to the world

Moving to an all-in trading offering

Offering new products and services



Source: Montreal Exchange, IIROC, CME, NY Federal Reserve, ASX, AFMA, UK Debt Management Office, ICE, Eurex, OCC, World Federation of Exchanges (YTD Q3/18 data)

Creating an entrepreneurial culture to deliver leading solutions to global trading clients

Global Expansion

Ecosystem Establishment

Entrepreneurial Mindset

Client Focused



Global: Taking Canada to the world with extended trading hours



Cross business unit synergies Accelerate current revenue growth

Peers have experienced volume growth within 5 years

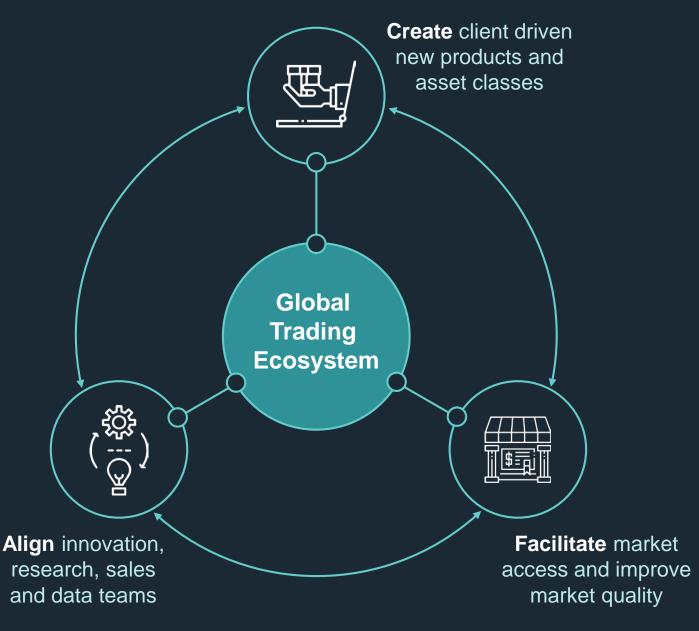
15-30%



Going global with our trading & clearing business



Ecosystem: Unlocking profitable growth by moving from directional to all-in trading offering





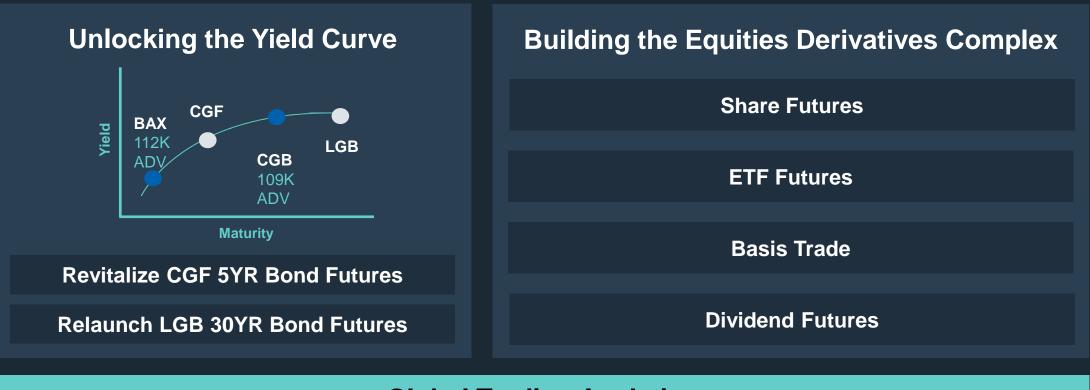
Entrepreneurial mind set



Agile + Time to market



Client focused: growing revenue with new products & services



Global Trading Analytics



